March 20, 2020

American Farm Bureau Federation
American Soybean Association
American Sugar Alliance
National Association of States Department of Agriculture
National Cotton Council
National Corn Growers Association
National Council of Farmer Cooperatives
National Association of Wheat Growers
National Farmers Union
National Potato Council
National Sorghum Producers
U.S. Apple Association
USA Rice Federation
Western Growers

RE: Supply Chain Continuity During COVID-19

Dear Ms. Myers:

I write regarding the ongoing efforts nationally to address the COVID-19 pandemic. This is certainly an unprecedented time for our nation and for the agricultural community generally. The timing of the crisis regrettably overlaps with the run up to, and likely full duration of, the spring planting season. We know that there are concerns among the farmers you represent over the timely availability and supply of plant nutrients necessary to support your member’s planting activities.

We have been in continuous contact with our members who include companies in all facets of the fertilizer supply chain—from manufacturing to direct retail sales to farmers—who have as their top priority, the timely delivery of crop nutrients to support planting this spring.

While we have not yet heard of any significant supply chain disruptions attributable to the COVID-19 pandemic at this time, we are monitoring developments closely. Several Governors have been imposing limitations on their citizens unilaterally. There remains the potential for some constraints on interstate commerce. We have already been in touch with the Trump Administration and Congress to express concerns about these potential interstate commerce impacts. In addition, we have preemptively reached out to the Federal Motor
Carrier Safety Administration to discuss potential changes to the application of hours of service restrictions imposed on truckers should we encounter supply chain challenges.

We will update our communications to you as this unfolds and would also request that, as appropriate, you share with us any nutrient supply problems or challenges being encountered by your members. We also respectfully request that when you communicate your concerns to federal, state and local authorities, that you also mention the critical nature of the complete fertilizer and agricultural input supply chain to the success of the farmer.

Thank you for all you and your members do to support a robust American agricultural industry. Please do not hesitate to reach out to me at (202) 962-0490 or crosenbusch@tfi.org to address any questions or concerns you or your members may have at this time.

Sincerely,

Corey Rosenbusch
President/CEO